

## Boat Sales Associate

Full-Time - Portland, OR

West Coast Sailing gets people on the water – in small sailboats and kayaks.

We're looking for another person to join our Boat Sales Team, to help us continue growing. We're hiring for a Boat Sales Associate, which is a full-time job in Portland. This person sells our small sailboats and kayaks, while providing excellent customer service. The role combines desk work and hands-on preparation of boats for customers.

We're looking for a person who is excited by the water and outdoors. We value organized, reliable, hard-working people who want to help others. We help more customers, and do better, by adding diverse skillsets to our team. West Coast Sailing has been around for 17 years, we offer good benefits, and work to have an atmosphere where you can be appreciated and valued.

### Job Responsibilities:

- Systematically sell small sailboats and kayaks via email, phone and our showroom. You'll use your knowledge and training to help customers select the best products for their needs.
- Create estimates, sales orders, invoices for customers – staying organized is key.
- Assist with unloading products, preparing them, and getting boats out to customers

### Skills You Should Have:

- Any form of sailing knowledge/experience – and/or kayaking (the more the better)
- Comfortable with Microsoft Office and Google suite
- Organized, timely, disciplined and motivated!

### Compensation & Benefits

- Pay \$20-22/hr, depending on experience (plus performance incentives)
- Company health insurance
- SIMPLE IRA retirement plan with match
- Paid time off (two weeks vacation + one week paid holidays + paid sick time)
- Wholesale employee pricing and access to demo fleet of boats

Full Time

*Hours: Tuesday - Saturday, 8:30am - 5pm*

### Interested?

- Send your resume to [Office@WestCoastSailing.net](mailto:Office@WestCoastSailing.net)
- Attention to detail is vital. Include the number twenty seven in the email subject
- Please tell us why you're interested in working in outdoor industry, why us?

