



West Coast Sailing
709 N. Columbia Blvd
Portland, OR 97217

Phone: 503.285.5536

Boat Sales & Preparation Associate

A growing outdoor recreation company is hiring for a full-time position on our Boat Sales and Preparation Team. If you're passionate about helping people, recommending products, and getting people outdoors, we should talk.

We're a small company (\$5M in sales, ~12-14 staff) with no shortage of things to do. What are we doing? We're helping get people on the water. The Boat Preparation & Sales Associate position is an important, customer-facing position on the front lines of our business. This position involves a wide variety of tasks and the common theme is to ensure that our boat fulfillment process is executed well so that our customers have a great experience and are enabled to go have a great time on the water.

Our existing team is deeply knowledgeable and has a lot of experience sailing – but we're also willing to train the right people. We're looking for a positive attitude, a can-do spirit, and the desire to grow with our business over time. This is a good company, with good benefits, and we work to build a family atmosphere here that makes this a place you want to come to each day.

What does this person do during the day?

- Assist with inside sales of sailboats and kayaks
- Work directly with customers to answer questions, receive payments, and help ensure an excellent experience
- Assemble, clean, and prepare sailboats and kayaks for our customers
- Load and unload boats on/from containers, semi-trucks, and customer vehicles
- Contribute to light manufacturing

Background and Experience we think is a good fit here:

- Friendly and helpful attitude.
- A passion to help people.
- Solid written and verbal communication skills.
- Ideally, you are interested in sailing, or have some sailing background. A background with kayaks, especially Hobie kayaks, is also a plus.
- **Ability to work weekends** - this role works weekends as part of its regular schedule,

with two consecutive days off during the week.

Okay, I can do that... but why work at West Coast Sailing?

- Sailing is cool, and our customers really like us, which makes this a nice (if busy) place to work.
- Wholesale discounts on all of our products, and access to our demo boats for personal use!
- Hourly Rate is \$16-\$17.50 depending on experience.
- Two weeks paid vacation plus six paid holidays plus sick time
- Employer sponsored health insurance (Company pays 50%)
- Company sponsored SIMPLE IRA retirement plan (with a 3% match)

Okay, I'm interested, this sounds fun and challenging... How do I apply?

Email your cover letter & resume to our Sales Manager, Jared.

(Jared@WestCoastSailing.net)

In your cover letter, if you have sailing experience, tell us about it. If you don't, tell us why you think your skills are a good fit for our company?

Following instructions and reading all the details is important. Please include your favorite cookie in the subject of your email.